

SMALL BUSINESS EXCHANGE

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May 6, 2021

Construction's Resiliency Playbook: How to Future-Proof Your Workforce

[Article was originally posted on Autodesk Construction Cloud Blog. <https://construction.autodesk.com>]

By Grace Ellis,

There are plenty of admirable traits that are constantly linked to successful people and organizations. Creativity, innovation, and courage are often lauded as the characteristics that people and companies should possess in order to thrive and be competitive.

But one thing that's sometimes overlooked is the importance of resiliency. This may be because resiliency only kicks in when times are tough, so we don't see it as often. It's easy to be creative and brave when things are going well, but being resilient — i.e., having the ability to recover after adversity — is extremely challenging.

And if we learned anything from 2020, it's that resiliency is king. The organizations that survived and thrived in the past year were the ones that found ways to bounce back after being faced with unprecedented challenges.

We've seen incredible resiliency in the construction industry. Owners, general contractors, designers, and everyone in between had to learn new workflows, adjust to different working conditions, and adopt forward-thinking mindsets. Doing all of that in a short amount of time is astounding, but construction professionals rose to the challenge, and the industry is stronger because of it.

That said, many challenges remain. The industry is still getting used to the new normal. And according to FMI, construction traditionally lags 12 to 18 months behind general recessions, which means we'll continue to face tough periods ahead.

As such, resiliency will be more important than ever, and construction professionals need a new playbook to achieve that. Building a resilient organization requires you to transform your teams, processes, and technologies, so they're in a position to easily recover when met with adversity.

This is what we'll be exploring in a three-part series on resiliency in the next coming weeks.

■ Continued on page 11



Photo credit: <https://constructionblog.autodesk.com>

Continued investment needed for small businesses

[Article was originally posted on www.calmatters.org]

By Carolina Martinez, CalMatters,

Not long before Congress passed its latest COVID-19 relief package, California authorized a comprehensive \$7.6 billion stimulus package of its own, with more than \$2 billion allocated for small businesses. That legislation built on previous actions to keep California's Main Streets afloat during the pandemic.

In all, it's an unprecedented investment in California's entrepreneurs.

With rising hopes that the pandemic may soon come to an end, the state's economic recovery plan must continue to invest in our most effective job and wealth creators: small businesses and the ecosystem that supports them.

California was one of the first states to go into lockdown — and while this was a necessary step for public health, the impacts on small businesses have been dramatic. At the start of the pandemic, California's 4.1 million small businesses employed almost half of all workers, but COVID-19's repercussions came quickly. An April 2020 poll by Small Business Majority found that

92% of small-business owners already were reporting negative impacts.

The state of California stepped in to help, providing, among other things, \$2.5 billion for a small business grant program, a \$100 million Main Street Tax Credit, and an interest-free extension for businesses filing less than \$5 million in sales tax. Recognizing how difficult it is for many entrepreneurs, especially women and people of color, to start a new business, the state also waived the \$800 minimum license fee for new businesses.

These actions undoubtedly saved thousands of small businesses and jobs. Yet, another poll in December 2020 found that 56% of small-business owners were still reporting reduced revenues compared to the same period the previous year. Six in 10 reported struggling to pay rent or mortgage on their commercial spaces. And 17% of business owners of color said they were likely to permanently close sometime in the next three months; 12% of white business owners said the same.

This highlights the fact that small businesses are still struggling and need continued support.

Many have been unable to access relief from the federal government — only 17% of small-business owners who received a loan from the Paycheck Protection Program got the full amount they requested. The numbers were lower for entrepreneurs of color — at 14% versus 25% of white business owners.

Fortunately, the California latest relief package includes \$2.1 billion in grants of \$5,000 to \$25,000 — quadruple the pandemic-related grant assistance previously available. In announcing the law, Gov. Gavin Newsom acknowledged that the “backbone of our economy is small business. We recognize the stress, the strain that so many small businesses have been under and we recognize our responsibility to do more.”

For years, policymakers spoke about the importance of small businesses to our economy but did not follow up with significant action. The pandemic — and the specter of small businesses failing in mass — has changed that dynamic. California policymakers have made real investments in our small businesses in the last year. Now, as we shift from crisis to recovery, small businesses

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Community Outreach

PNC Announces \$88 Billion Community Benefits Plan

[Article was originally posted on <https://greenlining.org>]

The PNC Financial Services Group, Inc. (NYSE: PNC) today announced a Community Benefits Plan to provide \$88 billion in loans, investments, and other financial support to bolster economic opportunity for low- and moderate-income (LMI) individuals and communities, people and communities of color, and other underserved individuals and communities over a four-year period beginning Jan. 1, 2022.

The Plan – developed in connection with the anticipated regulatory approval and closing of PNC’s pending acquisition of BBVA USA Bancshares, Inc., including its U.S. banking subsidiary, BBVA USA – covers the geographies currently served by PNC and the new geographies PNC will expand into through the BBVA USA acquisition. The Plan incorporates, builds on and expands the pledges and plans previously announced by PNC and BBVA USA to help meet community needs, advance economic empowerment and address systemic racism.

Specifically, over the Plan period, PNC expects to:

- Originate at least **\$47 billion** in residential mortgage and home equity loans to LMI and minority borrowers and in LMI and majority-minority census tracts.
- Originate at least **\$26.5 billion** in loans to small businesses in LMI communities, majority-minority census tracts, businesses with less than \$1 million in revenue and small farms.
- Provide at least **\$14.5 billion** in community development loans and investments across all markets, including at least \$400 million for Community Development Financial Institutions (CDFIs) that help meet the banking and financial service needs of traditionally underserved communities.
- Increase to at least **\$500 million** PNC’s charitable giving, including sponsorships and philanthropic grants. This includes the continuation of BBVA USA’s existing multi-year grant and charitable sponsorship commitments with nonprofit organizations, and a commitment to maintain or increase the current levels of philanthropic support

provided to community groups in Birmingham in recognition of the history of the city as the headquarters city of BBVA USA and its predecessor bank.

“As a Main Street bank, we believe that our success will be proportional to the prosperity we help create for our stakeholders,” said PNC Chairman, President and CEO William S. Demchak. “This plan reflects that belief and builds on our longstanding commitment to provide economic opportunity for all individuals and communities we serve, as reflected in PNC Bank’s and BBVA USA’s overall ‘Outstanding’ Community Reinvestment Act (CRA) ratings in each of our organizations’ most recent evaluations.” PNC Bank has consistently earned an ‘Outstanding’ CRA rating in every performance evaluation issued since enactment of the CRA more than 40 years ago.

PNC’s Community Benefits Plan was developed by PNC, in consultation with BBVA USA, and was informed by numerous community listening sessions that PNC held with the National Community Reinvestment Coalition (NCRC) that included representatives from more than 150 NCRC member organizations from across the combined PNC and BBVA USA footprint. PNC also held listening sessions with the National Diversity Coalition, the Greenlining Coalition, the California Reinvestment Coalition, Faith and Community Empowerment, and members of their respective organizations.

“We appreciate the leadership and commitment of PNC Bank to collaborate with us and our members to develop the largest-to-date community benefits plan,” said NCRC CEO Jesse Van Tol. “This plan is a significant commitment by one of the largest banks in the nation to increase investments, services and loans for low- and moderate-income communities and neighborhoods of color. It’s rewarding and makes me hopeful when institutions and communities can come together like this to make a meaningful commitment that’s intended to have a lasting impact on lives, families and neighborhoods.”

PNC’s Regional President and Community Development Banking teams will serve as key points of engagement in their local communities for identifying impactful local community development initiatives and acting as liaisons with

local organizations. PNC will extend this model to the new markets it enters through its pending acquisition of BBVA USA.

“As we consulted with numerous groups across the country, we learned the concerns that are top of mind to our communities: focusing on home ownership as a foundation of wealth creation for current and future generations; finding solutions to help the unbanked and underbanked who have suffered disproportionately during this pandemic; and supporting small businesses and entrepreneurs by providing access to capital and credit on par with the access enjoyed by more affluent segments of our society,” said Richard Bynum, chief corporate responsibility officer for PNC. “We believe that our strategic focus on fostering economic empowerment, education and entrepreneurship in traditionally underserved populations and communities truly reflects the concerns of our communities and addresses each of these areas.”

“For over three decades, I have been fond of saying, ‘Banks are our neighborhoods’ best hope.’ The PNC plan directly responds to that hope,” said NCRC President and Founder John Taylor. “It will provide a much-needed influx of investment into critical programs that improve affordable housing, mortgage lending, small business development and economic development projects for low- and moderate-income people and neighborhoods coast-to-coast. This plan would have been impossible without the clear and unwavering commitment of PNC CEO Bill Demchak and other executive leadership at the bank, as well as the critical role our local community members played in our discussions with the bank.”

The Community Benefits Plan builds on PNC’s commitment to providing economic opportunity for all individuals and communities, including LMI and minority individuals and communities, as well as women, veterans and LGBTQ+ individuals and businesses. In addition, the Plan reflects PNC’s commitment to addressing systemic racism, promoting social justice and advancing diversity and inclusion, not just within PNC, but within the broader financial system and its communities.

In 2020 the PNC Board of Directors formed a Special Committee on Equity and Inclusion in

order to provide oversight of these important issues. The Board’s Special Committee will also be responsible for oversight of PNC’s execution of the Plan.

PNC’s plan to better meet the needs of the unbanked and underbanked includes the addition of 20 new branches and 25 remote automated teller machines in LMI communities across PNC’s expanded footprint, and 10 mobile banking units primarily dedicated to servicing LMI communities. PNC also expects to increase its spending with diverse suppliers by at least 20% over the plan period.

PNC also plans to expand the reach of its innovative banking products and initiatives designed to meet the needs of LMI individuals, underserved communities and the elderly. This includes the company’s recent announcement of its groundbreaking Low Cash Modesm digital offering, which addresses the \$17 billion that some studies estimate U.S. consumers pay each year in overdraft fees. Low Cash Modesm helps PNC’s Virtual Wallet[®] customers avoid overdraft fees and remain in the banking system through unprecedented account transparency and control to manage through low-cash moments or mistimed payments. Low Cash Modesm launches nationwide in June and July. Pending regulatory approval and the anticipated close and conversion of BBVA USA customers to PNC’s systems later this year, it will be available to BBVA USA customers with Virtual Wallet accounts.

In addition, PNC will expand into its new BBVA USA geographies its SmartAccess and Foundation Checking accounts—two products that meet the Cities for Financial Empowerment Fund’s Bank On national certification. Bank On’s 2021-2022 Standards require low cost, no overdraft, and full-functioning features. PNC is the only bank with two Bank On certified products.

“PNC is committed to continuing to reduce barriers to banking, increasing access to financial services and capital, and implementing financial solutions that position LMI and minority-owned businesses for effective growth, development, and sustainability,” Bynum said.

Under the Community Benefits Plan, PNC also will create a Community Advisory Council that

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NEW ORLEANS CERTIFICATIONS

NEW ORLEANS RTA

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Access to Capital

Ready to Grow Your Business?

First Small Business Loan? 11 Things to Consider

[Article was originally posted on www.businessnewsdaily.com]

By Sara Angeles,

Applying for your first small business loan can be a stressful process. Here is how to ensure the process goes smoothly.

- For your first small business loan, consider traditional bank loans, government loans, merchant cash advances, business lines of credit, business credit cards and other short- and medium-term loans.
- When applying for your first small business loan, you should also create a budget, compare lenders, check your credit score and determine how much funding you need.
- You should also consider working with your accountant to ensure all of the proper paperwork, such as tax return and financial statements, are in order.
- This article is for small business owners considering taking out their first small business loan.

Is this your first time venturing into the small business loan frontier? Obtaining a small business loan is just one of the first steps to launching your business. Proper financial planning, however, is critical to your success.

There are two key things to keep in mind as a small business loan first-timer. If you're seeking a small business loan, the way you present your business idea, business plan and financial forecasts can be the difference between gaining or not gaining investors' or a bank's approval. But once you do get a business loan, how you manage your operations and where those funds go can make or break your entire business.

Types of loans to consider

Among the types of loans – also known as debt financing – you should consider for your first small business loan are:

- Traditional bank loans. These are harder to secure, but generally offer more favorable terms.
- Government loans. This includes loans from the Small Business Administration (SBA), which may have more favorable rates than bank term loans.

- Merchant cash advances. You repay these loans with a portion of your debit and credit card sales. These are paid in daily, weekly or monthly installments and typically have a high APR.
- Business lines of credit. You can use lines of credit repeatedly until they run out or you no longer need the funds.
- Business credit cards. You repay these just as you do a personal credit card.
- Long-term loans. Typically offer larger funding amounts that you can repay over longer periods.

Key takeaway: Types of first small business loans you should consider are traditional bank loans, SBA loans, merchant cash advances, business lines of credit, business credit cards and long-term loans.

The do's and don'ts of your first small business loan

From creating a budget to managing costs, there are several steps you can take to make the most out of obtaining and managing small business loans. Holly Nicholas Signorelli, a certified financial planner

and CPA, advises aspiring entrepreneurs and small business owners to maintain realistic expectations. Based on more than 20 years' experience, Signorelli shared the following do's and don'ts of first-time small business loans.

1. Do create a real budget.

About 90% of the time, clients come in with a huge budget made up of millions of dollars in profits, Signorelli said. But when you start to go through the line items, there isn't any real backup to substantiate the numbers. Instead, there is always some hype about the product, the market in general and, most of all, "the potential." Banks and investors don't want to buy your idea; they want to make a profit, Signorelli stressed. For them to believe in your idea, they have to believe there is a profit. With very few exceptions, they are not going to invest in your idea if it doesn't make sense, or if it feels too good to be true, Signorelli said.

2. Do have budget references.

Make sure that every single line item has a reference behind it, Signorelli said.

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California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
Estimator: **JIM YACKLEY**
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 237- IN SANTA CLARA COUNTY IN MOUNTAIN VIEW FROM 0.2 MILE EAST OF ROUTE 82 TO EAST MOUNTAIN VIEW OVERHEAD

Contract No. 04-3Q4104

Disabled Veteran Business Enterprise Goal Assigned is 3%

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: MAY 11TH, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, LEAD COMPLIANCE PLAN, MINOR CONCRETE, PAVEMENT MILLING, ROADSIDE SIGNS, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, AND ASPHALT BINDER.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the dropbox: https://www.dropbox.com/sh/5rvc1bwbfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0 from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
Estimator: **DAVID CZECH**
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

W. GIBSON ROAD SAFE ROUTES TO SCHOOL PROJECT, CIP 20-08

Federal Aid Project ATPSB1L-5046(046),
Disadvantaged Business Enterprise Goal Assigned is 16%
and

GIBSON ROAD BICYCLE/PEDESTRIAN MOBILITY PROJECT, CIP 20-01
Federal Aid Project RPSTPL-5046(047),
Disadvantaged Business Enterprise Goal Assigned is 18%

OWNER: CITY OF WOODLAND
300 First Street, 2nd Floor, Woodland, CA 95695

BID DATE: MAY 18, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, LEAD COMPLIANCE PLAN, MINOR CONCRETE, ROADSIDE SIGNS, SAWCUTTING, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvc1bwbfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0

or from the Owner's site at <http://cpllist.com/plans?Woodland/city/13872>

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal. At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



California Sub-Bid Request Ads

PIONEER CONTRACTORS INC.

REQUEST for DVBE, MBE/WBE/LBE subcontractors and suppliers for the following project.

Project:

Hillcrest Elementary School Roof Improvement

SFUSD Project

Owner: SFUSD

Location: San Francisco, CA

Bid due: 5-18-2021 2:00 P.M.

Trades required: Demolition, Hazmat, etc. Plans available at our office, located at 1485 Armstrong Ave., San Francisco, CA 94124

Contact: Alejandro Perez or Art Alicante
415-671-1070

estimating@pioneercontractors.com

Silver Creek Industries

We are requesting bid quotations from all Subcontractors and Suppliers and DVBE Subcontractor/Supplier for the following:

Irvine Unified School District

Purchase of Relocatable & Modular Buildings

Project – Bid No. 2020/21-2FA

BID DATE: May 25, 2021 at 11:00 AM

PLEASE EMAIL US YOUR BID PROPOSAL
NO LATER THAN May 20th, 2021.

THANK YOU!

Silver Creek Industries

2830 Barrett Avenue, Perris, CA 92571

Estimator: Shade Stoffel

Email: sstoffel@silver-creek.net

Phone: (951) 943-5393 • Fax: (951) 943-2211

Con-Quest Contractors, Inc.

290 Toland Street • San Francisco, CA 94124
Email: bidday@cqcontractors.com
Fax: 415-206-0528

REQUEST FOR CERTIFIED SMALL BUSINESS (SB), MICROBUSINESS (MB) AND DISABLED VETERAN BUSINESS ENTERPRISE (DVBE) SUBCONTRACTORS & SUPPLIERS FOR:

MARSH CREEK SHP

Marsh Creek Restoration and Instream Dam Improvements
Contra Costa County, California
No. C20E0056

Bid Date: May 18, 2021 at 2:00 p.m.

Quotes needed: SWPPP, Quality Assurance / Control, Material Testing/Inspection, Environment Monitoring, Tree Removal, Landscaping, Hydroseeding, Geotextile Materials, Arborist, Pipe & Valve Materials, Earthwork, Hazardous Material Abatement / Disposal, Ready Mix Concrete, Concrete Pumping, Trucking, Aggregate Materials, Structural Demolition, Survey, Fencing, Crane / Hoisting Service, Sheeting & Shoring, Traffic Control

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In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion by no later than **5:00pm on May 17, 2021.**

Please include your DIR Registration No, License No. SBE, MBE or DVBE Certification No. Thank you!



Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534
Attn: Krista Christensen at norcal.bids@kiewit.com
Fax (707) 439-7301

Requests quotes from qualified Subcontractors, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in Martinez, CA:

**Solids Handling Facility Improvements
District Project No. 7348**

Owner: Central Contra Costa Sanitary district

Bid Date: May 27, 2021 @ 2:00 PM

**Subcontractor and Supplier Scopes are due
May 20, 2021 and Quotes NO LATER THAN
May 26, 2021 at 5 PM.**

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to: Abatement • Asphalt Paving • Acoustical Ceilings & Walls • Aggregates • Cast-in-Drilled Holes • Concrete Formwork & Accessories • Concrete Pumping • Concrete Supply • Demolition • Earthwork • Electrical • Equipment • Fabricated Buildings • Flooring • HVAC • Joint Sealants • Landscape • Masonry • Metal Framing & Wallboard • Metal Lockers • Millwork • Minor Concrete • Miscellaneous Metals & Structural Steel • Openings • Paintings & Coatings • Piping & Valves • Quality Control • Rebar • Shoring • Signage • Storefront, Glass & Glazing • Trucking • Waterproofing

Certified thru, but not limited to, any of the following agencies:
www.mbd.gov; www.epa.gov;
www.sba.gov; dot.ca.gov;

Non-DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Plans are available for viewing through SmartBid-Net (SBN). All companies already registered in our SBN database will receive an invitation to bid. Please email norcal.bids@kiewit.com to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Bond requirement can be waived on a case by case basis. Please contact Kiewit for more information. Bond premiums are reimbursable by Kiewit. Please contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies.

Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

California Clean Water State Revolving Fund (CWSRF) requirements apply

US Environmental Protection Agency (USEPA) grants

American Iron and Steel requirements apply

Davis-Bacon Act and California prevailing wage requirements apply

Disadvantages Business Enterprises (40 CFR Part 33) applies

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CA Lic. 433176

DIR #: 100001147

BUILDGROUP

is requesting subcontractor bids from all Certified / Qualified DVBE subcontractors' and material suppliers for the following project:

SFUSD – Hillcrest Elementary School Roof Improvement Project

Bid Date & Time: 5/18/2021 @2pm

Sub Bids Due: 5/17/2021 @12pm

Scope of Work: The Project is generally described as: demolition and abatement of hazardous materials on the existing roofs, installation of new roofs including, but not limited to, new insulation, drainage & drain replacement, and flashings.

Email: estimatingpw@buildgc.com

Fax: 415-366-1883

Contact: Katie Ogden at 310-963-6393 if you have any questions

Please email ALL bids and questions to estimatingpw@buildgc.com



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR SBE
SUBCONTRACTORS AND SUPPLIERS FOR:

**US101/De La Cruz Blvd/Trimble Road
Interchange Improvements
Contract C21001**

**Santa Clara Valley Transit Authority
BID DATE: May 18, 2021 @ 2:00 PM**

We are soliciting quotes for (including but 'not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Asbestos Compliance Plan, Survey & Monitoring of Existing Non-Highway Facilities, Vibration Monitoring, Develop Water Supply, Construction Staking, Construction Area Signs, Traffic Control System, Flaggers, Pavement Marking, Portable Changeable Message Sign, Crash Cushions, SWPPP, Rain event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Sweeping, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Roadway Excavation (Type R-1 Aerially Deposited Lead), Minor Concrete, Planting & Irrigation, Hydroseed, Biaxial Geogrid, AC Dike, Tack Coat, Cold Plane AC, Jointed Plane Concrete, CIDH Concrete Pile, Minor Concrete (Minor Structure), Architectural Treatment, Bar Reinforcing Steel, Sign Structure, Flexible Marker Post, Underground, Rock Slope Protection, Detectable Warning Surface, Minor Concrete, Concrete Staircase & Railing, Misc. Iron & Steel, Signal & Lighting, Fiber Optic Cable Systems, Fencing, Delineators, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Double Thrie Beam Barrier, Cable Railing, Concrete Barrier, Striping, Maintain Existing Traffic Management System Elements During Construction, Radar Feedback Sign Systems, Ramp Metering Systems, Modify CCTV System, Water Meter Service, Bridge Removal, Structure Excavation, Structure Backfill, Furnish Piling, Drive Pile, Structural Concrete, Precast Prestressed Concrete Girder, Joint Seal, Slope Paving, Misc. Metal, Chain Link Railing, Concrete Barrier, California ST-70 Bridge Rail, Pedestrian Railing, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, on the VTA's website or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from SBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage SBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400
Fax (408) 365-9548
Contact: Randy Bonino
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM
QUALIFIED SBE SUBCONTRACTORS/
SUPPLIERS/TRUCKERS FOR:

**US 101 / De La Cruz Boulevard / Trimble Road
Interchange Improvements
Contract C21001**

**Owner: Santa Clara Valley
Transportation Authority**

**Engineers' Estimate: \$55,000,000
BID DATE: May 18, 2021 @ 2:00 PM**

Items of work include but are not limited to: **Lead & Compliance Plan, Construction Area Signs, Traffic Control, Temporary Striping & Markers, PCMS, K-Rail, SWPPP, Temporary Erosion Control, Street Sweeping, Clearing & Grubbing, Minor Concrete, Highway Planting, Erosion Control, Hydroseed, AC Dike, Tack Coat, CIDH Pile, Rebar, Adjust Utilities, Rock Slope Protection, Concrete Staircase & Railing, Misc Iron & Steel, Electrical, Chain Link Fence & Gates, Pavement & Object Markers, Signs, Midwest Guardrail System, Vegetation Control, Cable Railing, Transition Railing, Alternative Crash Cushion, Concrete Barrier, Striping, Radar Speed Feedback Sign System, Water Meter Service, Structure Excavation & Backfill, Storm Drain, Joint Seal, Drive Pile and Trucking.**

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

CWS Construction Group INC.

94 San Benito Way, Novato, CA 94945
Contact: Charlie Slack
Phone: 415-599-6545 • Fax: 415-209-0228
Charleje.r.cws@gmail.com
License: 811153, Class A,B
DIR:1000020287
SBE Certification: 1791595

Invitation to bid as Subcontractor, supplier or vendor Certified DVBE, DBE, MBE, SBE, LBE, WBE Contractors are encouraged to bid.

Subtrades Needed: Abatement, Demo, Grouting, Structural Steel, Metal fabrications, Anchor Systems, Modified Bituminous Roofing, Sheet metal flashing and trim, Paintign and Coatings, Plumbing, HVAC, Building Automation, Electrical

Project Name: MWWT Admin, Lab & Dewatering Buildings HVAC Improvements

Bids Due: May 12th, 2021 @ 11:00 A.M

Engineers Estimate: \$6,000,000

Bid Documents:

<https://www.dropbox.com/sh/9n2y4jqaveci83j/AAA9BjDwOdz7xXHBfJtavMvea?dl=0>

Participation Goals: DVBE, DBE, LBE, MBE, SBE, WBE are encouraged to Bid

Please Contact

Charlie Slack at bidscws@gmail.com for contract documents Please Submit All Proposals To: Charlie Slack bidscws@gmail.com
Or fax: 415-209-0228

For More information please call 415-599-6545

SMALL
BUSINESS
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California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
Estimator: **TROY SNYDER**
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

POTRERO POWER STATION - SITEWIDE DEMOLITION 420 23rd Street, San Francisco, CA 94107 Local Business Enterprise Goal Assigned is 17%

OWNER:

CALIFORNIA BARREL COMPANY, LLC
1201 Illinois Street #A, San Francisco, CA 94107

BID DATE: MAY 14, 2021 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

SITWIDE DEMOLITION.

Plans and specifications may be reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd).

A Pre-Bid Coordination Meeting and Job Walk will be held on April 23, 2021 at 8:00 AM located at 420 23rd Street, San Francisco, CA 94107.

Fax your bid to (925) 803-4263 or email it to tsnyder@desilvagates.com to the attention of Estimator Troy Snyder. If you have questions, please email.

If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
Estimator: **TROY SNYDER**
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

POTRERO POWER STATION - BUILDING DEMOLITION 420 23rd Street, San Francisco, CA 94107 Local Business Enterprise Goal Assigned is 17%

OWNER:

CALIFORNIA BARREL COMPANY, LLC
1201 Illinois Street #A, San Francisco, CA 94107

BID DATE: MAY 14, 2021 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

BUILDING DEMOLITION.

Plans and specifications may be reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd).

A Pre-Bid Coordination Meeting and Job Walk will be held on April 21, 2021 at 8:00 AM located at 420 23rd Street, San Francisco, CA 94107.

Fax your bid to (925) 803-4263 or email it to tsnyder@desilvagates.com to the attention of Estimator Troy Snyder. If you have questions, please email.

If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
Estimator: **JIM YACKLEY**
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

NORTH BEALE ROAD COMPLETE STREETS PHASE II PROJECT Contract No. 2021-2243 Federal No. STPL-5916(118)

Disadvantaged Business Enterprise Goal Assigned is 18%

OWNER:

COUNTY OF YUBA - 915 8th Street, Suite 125,
Marysville, CA 95901

REVISED BID DATE: May 11, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, BIOLOGIST CONSULTANT, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, FENCING, HYDROSEEDING, IRRIGATION, LANDSCAPING, LEAD COMPLIANCE PLAN, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, REBAR, ROADSIDE SIGNS, ROADWAY EXCAVATION, SLURRY SEAL, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at https://www.yuba.org/departments/community_development/public_works/project_solicitation.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

CWS Construction Group INC.

94 San Benito Way, Novato, CA 94945
Contact: Charlie Slack
Phone: 415-599-6545 • Fax: 415-209-0228
Charlie@cws@gmail.com
License: 811153, Class A,B
DIR:1000020287
SBE Certification: 1791595

Invitation to bid as Subcontractor, supplier or vendor Certified DVBE, DBE, MBE, SBE, LBE, WBE Contractors are encouraged to bid.

Subtrades Needed: Demo, Concrete, Metal Fabrications, Expansion control, Painting, Fire Suppression, Plumbing, Electrical, Earthwork, Paving, Striping, Fencing, Utilities

Project Name: Hayward Yard Fire Protection

Bids Due: June 1st, 2021 @ 11:00 A.M

Bid Documents:

<https://www.dropbox.com/sh/jifuqmxk46qoczi/AABkwrPzzSvx171ErCbtgbeoa?dl=0>

Participation Goals: DVBE, DBE, LBE, MBE, SBE, WBE are encouraged to Bid

Please Contact
Charlie Slack at bidscws@gmail.com for contract documents Please Submit All Proposals To:
Charlie Slack bidscws@gmail.com
Or fax: 415-209-0228

For More information please call 415-599-6545

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
DGC ESTIMATOR: **VICTOR LE**
dgcstimating@desilvagates.com

An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

US 101/De La Cruz/Trimble Road Improvements Small Business Enterprise Goal Assigned is 5.26%

OWNER:

SANTA CLARA VALLEY TRANSPORTATION AUTHORITY
3331 North First Street, Building A,
San Jose, CA 95134

BID DATE: MAY 18TH, 2021 @ 2:00 P.M.

DeSilva Gates Construction is soliciting quotations from certified Small Business Enterprises for the following types of work and supplies/materials including but not limited to:

ITEMS OF WORK: AC DIKE, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGN/CHANNELIZER, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING/IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC PAVING, ROADSIDE SIGNS, SIGN STRUCTURE, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE SUBBASE MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, TRAFFIC CONTROL, TEMPORARY DEWATERING & NON-STORMWATER-DISCHARGE CONTROL SYSTEM.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or can be reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the VTA's eProcurement website <https://secure.proccurenw.com/portal/vta>. Click on the name of the solicitation that you are interested in. To download documents for a solicitation, click "3. Attachment" from the right menu under "Project Documents" tap and select file to download. System will ask you to either enter your email address and password, or to sign up if you do not have an account yet. Once you are registered and logged in, click "Follow Project" in order to receive updates on this Project.

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DeSilva Gates Construction is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com
Estimator: **GARRY DAY**
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

TREASURE ISLAND WATERFRONT PLAZA Treasure Island Street Improvements, Sub Phase 1B, 1C & 1E

Small Business Enterprise Goal Assigned is 41%

OWNER:

TREASURE ISLAND DEVELOPMENT AUTHORITY
1 Sansome Street, Suite 3200,
San Francisco, CA 94104

BID DATE: MAY 25, 2021 @ 5:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

CONSTRUCT WATERFRONT PLAZA COMPLETE AND IN ACCORDANCE WITH THE PLANS, SPECIFICATIONS AND ALL OTHER DOCUMENTS IN THE PROVIDED DROPBOX LINK.

Plans and specifications may be reviewed and downloaded from the Dropbox site at

<https://www.dropbox.com/sh/zruyp0pc0v87mb9/AAAb5k3uJbv7zIFwHqy1-zga?dl=0>

Information is also available on the City and County of San Francisco's website at

<https://sftreasurisland.org/contracting-ticd>

Email bids to gday@desilvagates.com to the attention of Estimator Garry Day. If you have questions, please email.

If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Continued investment needed for small businesses

Continued from page 1

need the state to build on that progress and keep investing in the health of our Main Street entrepreneurs and the organizations that support them.

Small-business recovery is the foundation of our statewide recovery – and indeed, the recovery of the nation. The best way to get California's economy back on track is to put our small businesses in a position to bring their employees back to work, create new jobs and bring vibrancy back to our neighborhoods.

If continued investment is done right – placing an emphasis on helping women entrepreneurs and small-business owners of color – it can open new pathways to economic opportunity for communities that have historically been marginalized and are disproportionately impacted by the current crisis.

If California can get this right, our communities can not only recover; we can transform as a model system of resiliency that responds to the needs of these business owners.

SOURCE: <https://calmatters.org/commentary/my-turn/2021/04/continued-investment-needed-for-small-businesses/>

SMALL
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EXCHANGE



California Sub-Bid Request Ads

FLATIRON

Request for Qualified/Certified SBE/DBE Participation from Subcontractors/Suppliers/Service Providers
US 101 De La Cruz Boulevard/Trimble Road Interchange Improvements
Valley Transportation Authority, San Jose, CA
Contract C21001
Engineers Estimate \$55M
SBE Goal 5.26%, Participation Encouraged
Bid Date: May 18th, 2021 2:00 PM
This is an Electronic Bid Submittal
Quotes not received by 10:00 AM on bid day may not be reviewed/evaluated

Flatiron West Inc is requesting SBE/DBE Subcontractor/Supplier/Service Provider participation for the following items of work, but not limited to: CAS/Roadway Signs, Bridge Demo, Clear & Grub, Erosion Control (Temp & Perm), Landscaping/Irrigation, AC Paving, AC Dike/Curbs, Cold Plane AC, Joint Seal Assembly, Rebar, Underground & Utilities, Fencing & Metal Railing, MBGR, Bridge Concrete Barrier, Roadway Concrete Barrier, Striping/Markings, Electrical, Minor Concrete, PCC Demo, Furnish & Erect Precast Girders, HAZMat Trucking for ADL, Trucking and Aggregates (including: Class 2 BR, Struc BF, 60lb Rip Rap, and Class 2 Permeable), Ready Mix, Concrete Pumping Services, Steel Pipe Pile, Welded Steel Pipe, Underground Pipe Products (including: 12 to 23" APC and 12 to 15" RCP), Furnish Misc. Metals/Iron/Structural Steel, Bridge Bearings, SWPPP Plan & Materials, Lead Compliance Plan, Geotextile Materials, Underground Precast, Street Sweeping & Water Truck, Traffic Control, Vibration Monitoring, Asbestos Monitoring, Survey, and QC Testing.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide all scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with all firms for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to our standard and general terms & conditions. Copies are available for review on our Box.com ftp site or upon email request.

Project documents can be found at VTA's eProcurement website <https://secure.procurenow.com/portal/vta>. Click on the name of the solicitation that you are interested in. To access FREE project documents from our Flatiron BOX ftp site, please send an email request to NorCalBids@flatironcorp.com. You will be provided with a BOX link to view & download plans and specs for FREE from our BOX.com ftp site. Due to Covid-19 & Social Distancing requirements, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When the current pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Send ALL Quotes by email to NORCALBIDS@flatironcorp.com

FLATIRON WEST INC.
 2100 Goodyear Rd Benicia, CA 94510
 Phone 707-742-6000 • Bid Fax 707-746-1603
 Equal Opportunity Employer
 License No. 772589



An Equal Opportunity Employer
 is requesting quotations from all certified and qualified
DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:

Caltrans Central Region – District 6
Contract No. 06-0Q2804

RECONSTRUCT LANES AND SHOULDERS WITH CRCP

CONSTRUCT ON STATE HIGHWAY IN KERN COUNTY IN BAKERSFIELD ON ROUTE 99 FROM 0.3 MILES SOUTH OF PALM AVENUE OVERCROSSING TO BEARDSLEY CANAL BRIDGE AND ON ROUTE 178 AT ROUTE 99/178 SEPARATION.

Bid Closing Date: May 14, 2021 @ 2:00 PM

CONTACT:

Tim Chen
 Brosamer & Wall Inc.
 1777 Oakland Blvd, Suite 300
 Walnut Creek, California 94596
 PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

We are requesting DBE bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified and certified DBE subcontractors and suppliers all items of work type listed below, including but not limited to:

Bid Item	Descriptions	Approx. QTY	Unit
35	Roadway Excavation (partial)	16,000	CY
55	Class 2 Aggregate Base (partial)	200	CY
194	Remove Concrete Pavement (partial)	7,000	CY

Concrete Barrier	Concrete Grinding	Demolition
Earthwork	Grading	Rapid Set Concrete
Street Sweeping	Traffic Control	Trucking

For the complete list of the Actual Available Project Bid Items:
 Please Contact Brosamer & Wall Inc. at the email listed below.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Tim Chen contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596. B&W will also make plans available electronically please email tchen@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact TIM CHEN at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

FLATIRON

REQUEST FOR QUOTES FROM CERTIFIED DBE/MBE/WBE/SBE/SBRA/LSAF/HUBzone SUBS AND SUPPLIERS FOR:

Central Contra Costa Sanitary District ("Central San")
Solids Handling Facility Improvements
District Project No. 7348
BID DATE: May 27, 2021 at 2:00 PM

California State Revolving Fund, Clean Water SRF & Drinking Water SRF
(CASRF/CWSRF/DWSRF) Program Project with DBE Participation Encouraged

CA Water Board/EPA DBE Participation Forms Required from Certified Subs/Suppliers

We are soliciting quotes for the following Divisions and items of work:

For Divisions 02 thru 40, including, but not limited to: Shoring & Excavation, Demolition, Landscaping /Irrigation, AC Paving, CIDH/Drilled Piers, Rebar, Painting & Coatings, Electrical (Prequalified Electrical Firms Only), Instrumentation & Controls, Minor Concrete, Masonry, Welding, Aggregates, Ready Mix Concrete, Grouting, Concrete Pumping, Welded Steel Pipe, Underground Pipe Products, Misc. Metals/Structural Steel/Aluminum, Metal Decking, Aluminum Railings, Metal Fabrication, Structural Steel Framing, Buckling Restrained Braces, Load Bearing Metal Stud System, Architectural Cabinetwork, Flashing/Sheet Metal, Fire Stopping & Protection Specialties, Joint Sealants, Water Repellent, SBS Modified Bitumen Roofing, Bentonite Composite Sheet Waterproofing, Liquid Water Repellent, Hollow Metal Doors & Frames, Roof Access Doors & Hatches, Steel Rolling Overhead Doors, Storefronts, Automatic Sliding Doors, Curtain Wall System, Glass & Glazing, Louvers & Vents, Non-Structural Metal Framing, Drywall, Ceramic Tile, Acoustic Ceilings, Metal Acoustic wall & Ceiling Panels, Vinyl Tile Flooring, Metal Building System, Fabricated Modular Office, Piping & Accessories, Misc. Valves, Pipe Supports, Ductile Iron Pipe, Stainless Steel Pipe, PVC Pipe, FRP Pipe, Signage, Metal Lockers, Plumbing, HVAC, Building System Controls, SWPP Plan, Lead Plan, Mechanical Equipment (Furnish & Install), Asbestos Monitoring, Lead /HAZ Abatement Services,

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier participation with your quote. 2nd-tier participation will be evaluated with your price.

100% performance and payment bonds will be required for the full amount of the subcontract price. Please contact us for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor and supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all scopes/quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operators, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. We intend to work cooperatively with subcontractors/suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. We will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact us for any assistance required by your firm. Subcontractors will be required to execute our standard subcontract agreement and agree to the standard general terms & conditions. Please contact us by email if you would like copies for review prior to bid day.

Complete Contract Documents and related Supplemental Project Information is available and can be downloaded from Planet Bids at <http://www.planetbids.com/portal/portal.cfm?CompanyID=14663#> for FREE. Project documents may also be downloaded for FREE from our Box ftp site by email request. Please send the email request to NORCALBIDS@flatironcorp.com for access to plans & specs on our BOX ftp site. Due to Covid-19 & Social Distancing requirements, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When the current pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: NorCalBids@flatironcorp.com

FLATIRON WEST INC.
 2100 Goodyear Rd Benicia, CA 94510
 Phone 707-742-6000 Bid Fax 707-746-1603
 Equal Opportunity Employer
 License No. 772589

PNC Announces \$88 Billion Community Benefits Plan

Continued from page 2

will meet semi-annually to discuss the bank's progress toward the goals and objectives of the plan, as well as emerging areas of community need. In addition, PNC will host an annual Community Leadership Symposium for members of the Council, key representatives of its member organizations and other invited guests to discuss broader developments affecting community development needs and how financial institutions, like PNC, can best help to meet those needs.

Finally, under the Plan, PNC will increase recruiting from historically Black colleges and universities while also exploring opportunities to increase its recruitment from higher education institutions primarily serving Latinx students.

PNC will use its best efforts to meet and, where possible, exceed the goals included in the Plan, assuming regulatory approval and consummation of the planned acquisition of BBVA USA.

In Nov. 2020, PNC and the Spanish financial group, Banco Bilbao Vizcaya Argentaria, S.A. (NYSE and MAD: BBVA) announced a definitive agreement for PNC to acquire BBVA USA

Bancshares, Inc., including its U.S. banking subsidiary, BBVA USA, headquartered in Houston, Texas, that operates 637 branches in Texas, Alabama, Arizona, California, Florida, Colorado and New Mexico. When combined with PNC's existing footprint, the company will have a coast-to-coast franchise with a presence in 29 of the 30 largest markets in the U.S.

The PNC Financial Services Group, Inc. is one of the largest diversified financial services institutions in the United States, organized around its customers and communities for strong relationships and local delivery of retail and business banking including a full range of lending products; specialized services for corporations and government entities, including corporate banking, real estate finance and asset-based lending; wealth management and asset management. For information about PNC, visit www.pnc.com.

SOURCE:

<https://greenlining.org/press/news/2021/pnc-community-benefits-plan/>



California Sub-Bid Request Ads

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested

Owner: Coachella Valley Water District
Specification Number: 2020-56

Proposal Due Date: June 3, 2021 – 2:00 PM
DBE Participation Required*

Minority/Women/Disadvantaged/Disable Veteran Business Enterprises

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the

NORTH INDIO FLOOD CONTROL PROJECT – PHASE 2

Plans & Specs can be accessed and downloaded online at the City of Coachella, Planet Bids site:
<https://pbsystem.planetbids.com/portal/16339/portal-home>

Requested scopes include, but are not limited to the following and should be based on Contract requirements and all addendums:

SWPP Plan & Inspections, Traffic Control, Structure Demolition, Clearing & Grubbing, Temporary Shoring, Hauling, Finish Grading, Aggregate Supply, Aggregate Hauling, Concrete Ready Mix, Reinforcing Steel, Concrete Slope Protection, Underground Pipe Removal, Drainage Pipe, Minor Concrete Structures, Underground Utilities, Electrical, Water & Sewer Piping, Structure Excavation, Structure Backfill, Water Truck, Street Sweeping, BMP Installation & Maintenance, Surveying, Quality Control, Rock Slope Protection, Pipe Material Supply, Geogrid Stabilization, Dewatering, Potholing, Concrete Ditch, Curb & Gutter, Minor Concrete, Concrete Staining, Reinforced Concrete Drainage Piping, Asphalt Paving, Traffic Signal, Landscaping, Decomposed Granite, Signage and Striping, Electrical, Telecommunications Relocation, Lake Reconstruction, Security Guard, Well Installation, Well Abandonment

Accepted Disadvantaged Business Enterprises specific to this project are:

- Entities owned and/or controlled by socially and economically disadvantaged individuals as described by Title X of the Clean Air Act Amendments of 1990 (42 U.S.C. 7601 note) (10% statute), and Public Law 102-389 (42 U.S.C. 4370d) (8% statute), respectively;
- Minority Business Enterprise (MBE) - entities that are at least 51% owned and/or controlled by a socially and economically disadvantaged individual as described by Title X of the Clean Air Act Amendments of 1990 (42 U.S.C. 7601 note), and Public Law 102-389 (42 U.S.C. 4370d), respectively;
- Women Business Enterprise (WBE) - entities that are at least 51% owned and/or controlled by women;
- Small Business Enterprise (SBE);
- Small Business in a Rural Area (SBRA);
- Labor Surplus Area Firm (LSAF); or
- Historically Underutilized Business (HUB) Zone Small Business Concern or a concern under a successor program Certifying DBE Firms:
- Under the DBE Program, entities can no longer self-certify and contractors and sub-contractors must be certified at bid opening. Contractors and sub-contractors must provide to the CASRF recipient proof of DBE certification. Certifications will be accepted from the following:
- The U.S. Environmental Protection Agency (USEPA)
- The Small Business Administration (SBA)
- The Department of Transportation's State implemented DBE Certification Program (with U.S. citizenship)
- Tribal, State and Local governments
- Independent private organization certifications If an entity holds one of these certifications, it is considered acceptable for establishing status under the DBE Program

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording, & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District
is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360, Fax: (951) 788-2449
Lead Estimator: Cody Crow • Email: bids.socal@skanska.com

Sub-Bids Requested from qualified **MBE/WBE/SBE/DVBE**
Subcontractors and Suppliers For:

SAN JACINTO VALLEY RAW WATER CONVEYANCE FACILITIES PHASE I PIPELINE

SPECIFICATION NO. 1382W

Owner: Eastern Municipal Water District
Location: Hemet & San Jacinto, CA
Bid Date: May 18, 2021 @ 5:00 P.M.



667 Brea Canyon Road, Suite 30 • Walnut, CA 91789
Phone: (909) 595-4397, Fax: (909) 444-4268
Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: **Traffic Control, Demolition, AC Paving, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Miscellaneous Metals, Sealants, Painting & Coatings, Equipment, Cathodic Protection, and Electrical**

Plans and Specifications: All Contract Documents are available at www.emwd.org. Navigate to Construction and select Construction Bid Opportunities, then complete the online Planholder Registration form to receive email notification of all addenda issued. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE/SBE/DVBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Sub-Bids Requested from qualified **DBE** Subcontractors and Suppliers For:
**HORSETHIEF CANYON WATER RECLAMATION FACILITY DESIGN-BUILD
REHABILITATION AND EXPANSION PROJECT, W.O. 75888**

Owner: Elsinore Valley Municipal Water District
Location: Lake Elsinore, CA
Bid Date: June 3, 2021 @ 3:00 P.M.



667 Brea Canyon Road, Suite 30 • Walnut, CA 91789
Phone: (909) 595-4397, Fax: (909) 444-4268
Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: **Construction Survey & Staking, Geotechnical Engineering, Soil Compaction Testing, Concrete & Material Testing, Demolition, AC Paving, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Miscellaneous Metals, Painting & Coatings, Roofing, and HVAC.**

Project Documents: You may obtain Project Documents at the following link:
<https://pbsystem.planetbids.com/portal/32069/bo/bo-detail/81316>

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Stronger Building Services

Is requesting sub bids from Certified DVBE Subcontractors and Suppliers for:

Hillcrest Elementary School

Roof Improvements

SFUSD Project No. 11903

810 Silver Avenue, San Francisco, CA 94134

Bid Date: May 18, 2021 • Bid Time: 2:00 p.m.

Trades Needed (but not limited to):

Rough Carpentry, Painting, Concrete,
Plumbing, Demolition

Brief project description:

Demolition and abatement of hazardous materials on the existing roofs, installation of new roofs, including but limited to new installation, drainage & drain replacement, and flashings.

Plans and Documents are available at:

e-arc.com

Stronger Building Services

580 Harlan St. • San Leandro, Ca 94577
Phone: (510) 487-8363 Fax: (510) 487-8246
Contact Ismael Avila

PLEASE INCLUDE A COPY OF YOUR DVBE CERTIFICATION LETTER WITH YOUR BID.



California Sub-Bid Request Ads

AECOM

REQUEST FOR DBE SUBCONSULTANT INTEREST
AECOM is bidding on the following project as prime contractor:
Sonoma County Water Agency (Sonoma Water)
Central Sonoma Watershed Project
Proposal Due Date: May 19, 2021 at 2pm

AECOM is seeking qualifications from certified Disadvantaged Business Enterprises (DBEs) for the following work:

- NEPA compliance support, specifically National Resource Conservation Service (NRCS) watershed plan environmental assessment support
- Independent technical review of engineering and environmental documents, particularly with respect to compliance with NRCS requirements/protocols
- Public participation/outreach support
- Hydrology and hydraulic model development
- Vegetation ecology, botanical, and wildlife technical support
- Cultural resources technical support
- Topographic surveying
- Conduit inspections
- Drilling of soil and rock borings

Experience providing similar services to Sonoma Water is preferred. A local business location in Sonoma County is preferred. California Department of Industrial Relations (DIR) registration is required.

This proposal is in alignment with Sonoma Water's DBE Procedural Guidelines and certified DBEs are encouraged to respond. The DBE Program includes disadvantaged business enterprises and minority- and women-owned business enterprises.

Interested businesses should email a brief overview of their previous work with Sonoma Water, Sonoma County, and/or similar experience along with DBE documentation by **Friday, May 14, 2021**, to Debra Rahal at debra.rahala@aecom.com.

If requested, assistance is available in obtaining any necessary lines of credit or insurance; information related to work requirements; and necessary equipment, supplies materials, or related services.

SUKUT CONSTRUCTION

Is requesting quotes from certified and qualified MBE, DBE, WBE, SBRA, LSAF, and HUB Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Const. Area Signs, Asphalt Concrete, Remove Concrete, Hydroseeding, Erosion Control, Portland Cement, Roadway Sign, Asbestos-Cement Pipe Removal, Plastic Pipe, Concreted-Rock Slope Protection, Saw Cutting, Engineering, Survey, SWPPP, Steel Piles, Rebar, Traffic Control, Bore & Jack Steel Casing, Demo, Equipment Rental, Bottom Dump Trucking, Transfer Dump Truck, Super 10 Dump Truck, Flat Bed Trucking, Water Truck, End Dump Truck, and Street Sweeping, Fencing and Guard Railing & Barriers

SUPPLIERS

Safety Equipment, Landscaping Materials, Sand & Gravel, Asphalt, Concrete & Cement, Lumber, and Pipe

NORTH INDIO REGIONAL FLOOD CONTROL PROJECT PHASE II

Specification No.: 2020-56

Minority Participation Goal 19%

Female Participation Goal 6.9%

BID DATE June 3, 2021 at 2:00 p.m.

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC
An Equal Opportunity Employer



Business Toolkit

6 Ways Construction Technology Can Lower Insurance Premiums

[Article was originally posted on <https://constructionblog.autodesk.com>]

By Grace Ellis,

Reducing Project Risk with the Right Tech

Construction is a high-risk industry. In addition to workplace safety concerns, construction firms must also grapple with client disputes and miscommunications. The global average value of construction disputes was \$30.7 million, according to Arcadis' 2020 Global Construction Disputes Report.

Disputes cause a number of disruptions during construction projects. Depending on the nature of the dispute and how it is handled, the result might be project delays, broken contracts and even litigation.

Good construction insurance can protect firms from the dire consequences of client disputes, but sometimes premiums can be prohibitively expensive. For smaller construction companies working on tight margins, high premiums can stand in the way of company growth.

A typical insurance premium may cost between 1 and 4% of the total cost of construction for a

project. In a tight market, where contractors are competitive with one another, the higher-cost premiums can put some firms out of business or force others to make poor decisions about using lower quality insurance.

Premium costs are based, in part, on claim history. Therefore, reducing the number of claims made on the insurance policy helps keep the premiums low and puts more money back in the hands of the contractor. Contractors seeking lower premiums must systematically reduce their risk and back up their actions with the right documentation. To do this, it's essential to have the right technology. With the right systems and software, construction firm owners create a safer culture for workers on projects.

Software can also be used to create more effective communication processes between workers and management. Fewer miscommunications and accidents can lead to a reduction in construction insurance claims.

So, how can the right technology have such a big impact on a contractor's insurance premium? Let's explore six major risks that construction software helps to reduce.

6 Risks Mitigated with Construction Software

What are the significant risks that can be alleviated with the right technology? Here are six that can be mitigated today with the help of the right mobile construction software.

1. Defect

A construction defect can be a costly claim that could require additional work and money to fix. In some cases, defects can even cause harm to a contractor or a member of the general public.

Some defects occur because of a problem with the manufacturer's product, while other defects arise because of failure to perform a repair or remodel properly. Defects also happen as a result of mistakes or errors in the planning and design stages.

Technology reduces the risk of a defect happening due to a failure to perform a repair or remodel properly. By arming contractors with better data and access to the information they need, construction teams are able to avoid the mistakes that would lead to injuries and claims.

Technology can also reduce the time it takes to resolve or litigate defects, by providing the right documentation. For instance, tools like Autodesk Build and BIM 360 helps teams better track all asset-related information organized in a central location. Teams can quickly access relevant documents, flag and respond to defects, and initiate faster inspections and testing.

2. Subcontractor Default

When subcontractors are unable to perform on a project, contractors are sometimes held responsible for the resulting loss of time or materials—known as subcontractor default.

Subcontractors default when they take on too much work or payments from other projects have been delayed. Vetting and hiring quality subcontractors with prequalification tools like TradeTapp is essential for reducing subcontractor default.

Visit link for full article:

<https://constructionblog.autodesk.com/lower-construction-insurance-cost/>

Public Legal Notices

Outreach Advertisements

May 2021

APPLICATIONS FOR THE SAN FRANCISCO YOUTH COMMISSION ARE NOW OPEN!

Are you 12-23 years old? Do you want a seat at the table? Do you want to become a change-maker? An activist? This is your opportunity!

Created by the voters under a 1995 amendment to the City Charter, the Youth Commission is responsible for advising the Board of Supervisors and the Mayor on policies and laws related to young people. The Youth Commission is also charged with providing comments and recommendations on all proposed laws that would primarily affect youth before the Board takes final action. Throughout the year long term, Commissioners are offered budget and policy advocacy training, leadership development skills, and technical.

For more information: <https://sf.gov/youthcommission/apply-be-youth-commissioner>

Apply now: tinyurl.com/SFYCAPP2021

RSVP for info session here: tinyurl.com/SFYCInfo2021

San Francisco Department of Homelessness and Supportive Housing, founded in 2016, is a national leader in the movement to end homelessness through a coordinated, equity-driven, client-focused system of compassionate services. HSH has piloted innovative models and implemented best practice solutions with measurable results. Currently there are many exciting opportunities to join our team at hsh.sfgov.org/about/jobs. Learn more about opportunities to work with our IT team and the ONE system where project management skills are highly desirable, and in program support, senior or principle analyst positions throughout the department.

Does your small and disadvantaged business provide commodities or professional, general, or construction services that can help government agencies serve the community?

On May 13, 2021, 12:00 p.m. - 1:00 p.m. connect with staff from SFO, transit and transportation agencies, and government entities to: learn about upcoming contracting opportunities, network with other small businesses, expand your business with transit and government entities. For more information, go to the Outreach & Events section of SFO's Small Business Development webpage: flysf.com/small-business-development.

The Department of Police Accountability (DPA) is a civilian-staffed oversight agency whose mission is to promptly, fairly, and impartially investigate San Francisco police officer misconduct. We investigate citizen complaints against SFPD officers, recommend policy, and periodically audit the SFPD.

Throughout the COVID-19 Pandemic, the DPA has continued to take complaints via the phone, online, or through any of SFPD's district stations. We also have continued to restock our brochures at all SFPD district stations in our seven languages (English, Spanish, Chinese, Vietnamese, Russian, Arabic, and Filipino).

Our agency is also hosting virtual outreach events throughout every month, which are posted on our website under the "meetings" section and our Twitter (@SF_DPA).

Additionally, we've continued to recruit for our summer internship program! Interested candidates should submit a resume and cover letter to dpa_recruitment@sfgov.org. For more information regarding our internship program, reach us at <https://sfgov.org/dpa/> or (415) 241-7711.

The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors and omissions.

CNSB#3465100

May 2021

Outreach Advertisements

The **San Francisco Board of Supervisors, Assessment Appeals Board (AAB)** is seeking a Senior Administrative Analyst to provide administrative and analytical support for the AAB. Under general direction of the Acting Administrator, the Senior Administrative Analyst plans, organizes, and leads complex, sensitive, and detailed analytical work and will direct and perform difficult, complex, and/or sensitive projects. Duties include, but are not limited to, performing analytical work, developing benchmarks, measuring performance, coordinating/conducting trainings, reporting findings, and presenting recommendations to management, departments, officials and stakeholders.

Visit <https://www.jobspcloud.com/SF/sup/bulpreview.asp?R1=TEX&R2=1823&R3=108984> for more information and to apply.

VACANCIES AVAILABLE! The Assessment Appeals Board resolves legal and value assessment issues between the Assessor's office and property owners. Board vacancies are as follows: Board 1 – one; Board 2 – four; and Board 3 – five.

Hearings are quasi-judicial, conducted in a manner similar to a court setting, with evidence and testimony presented by the parties. The Board then evaluates the evidence and testimony, and renders its decision.

To be eligible for seat appointment, you must have a minimum of five years professional experience in California as either a: (1) public accountant; (2) real estate broker; (3) attorney; or (4) property appraiser accredited by a nationally recognized organization, or certified by either the Office of Real Estate Appraiser or the State Board of Equalization.

The Request for Proposals is being issued by the San Francisco Board of Supervisors. The Board is seeking qualified firms to provide proposals for Budget and Legislative Analyst Services to provide detailed review of legislation pending before Board Committees and the Board including Annual Appropriation and Salary Ordinance, supplemental appropriation requests, leases, contract agreements, Municipal Code changes and Charter Amendments; provide policy analysis and evaluation of options for legislative initiatives that are of interest to the Board; provide policy analysis and support to the Government Audit and Oversight Committee regarding the Civil Grand Jury Reports; and perform management audits of City departments and programs to assess whether subject departments and programs are achieving economy, efficiency and effectiveness. The deadline for the proposal submission is May 14, 2021. For more information, please go to SF City Partner page <https://sfcitypartner.sfgov.org/pages/Events-BS3/event-search.aspx> (Event ID 0000005205).

Child support matters can be complicated, stressful, and confusing. **The Department of Child Support Services** helps parents understand the process so they know their rights and options for making and receiving support payments. We are available to assist you by phone during this time of COVID-19 public health emergency. Call us today at (866) 901-3212 or visit us online at www.sfgov.org/dcss to learn how we can help you.

The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors and omissions.

CNSB#3465100

UNIVERSITY OF CALIFORNIA, IRVINE MEDICAL CENTER

NOTICE INVITING GENERAL CONTRACTOR PREQUALIFICATION

Prequalification Questionnaires will be received by the University of California, Irvine Medical Center (UCIMC) from general contractors wishing to submit bids for a lump sum contract for the:

Project 1: B478, 7th Fl, Tenant Improvements, Project No. 994668

Project 2: GHEI, 2nd Fl, Shell Space TI, Project No. 994667

PREQUALIFICATION: The University has determined that bidders must be prequalified for these projects.

DESCRIPTION OF WORK:

Project 1: B478, 7th Fl, Tenant Improvements, Project No. 994668 – The build-out of ~17,500 SF of academic office space on the 7th Floor of 3800 W. Chapman (Chapman Pavilion), Orange, CA. The scope includes a 40-seat shared conference room and break room, which will serve the 4 departments on the entire floor, ~40 offices and additional modular workstations, and 3 smaller conference rooms for department collaboration. Also, the project includes wall construction, electrical, plumbing, HVAC, low voltage, casework, cabling finishes and furniture.

• **Estimated Cost: \$3,500,000**

• **Project Completion Time: 180 Calendar Days**

Project 2: Gavin Herbert Eye Institute (GHEI) in Irvine, CA, 2nd Fl, Shell Space TI, Project No. 994667 - The build-out of ~14,000 SF of existing shell space to create exam spaces, procedure rooms, med rooms, storage and administration spaces for the Dermatology and Ophthalmology Clinics. The project will include wall construction, electrical, plumbing, HVAC, low voltage, casework, cabling finishes and furniture.

• **Estimated Cost: \$3,700,000**

• **Project Completion Time: 180 Calendar Days**

PROCEDURES: Prequalification Questionnaires available **Wednesday, May 5, 2021, 4:00 PM**. Contact Terri Kalwara @ tkalwara@hs.uci.edu.

QUESTIONNAIRE DUE DATE:

Questionnaires must be received by **Friday, May 28, 2021 at 2:00 PM** only at UCIMC, Planning Administration, Building 27, Room 136, 101 The City Drive South, Orange, CA 92868.

GENERAL CONTRACTOR QUALIFICATIONS:

Must have a current and active California CSLB "A" General Engineering or "B" General Building Contractor's license, insurance, bonding, safety, financial and claims history requirements. Must have completed a minimum of (3) projects in the last 7 years that meet all the criteria listed below and demonstrate the Contractor's ability to successfully complete the

project with respect to project size, scope, cost, use, complexity, etc.:

1. Interior renovation or facility expansion projects constructed in at least 7,000 SF while being actively occupied by other tenants, with work being performed in daytime hours

2. Interior renovation or facility expansion in an OSH-PD 3 Ambulatory Care Clinic in at least 7,000 SF with a minimal construction cost of \$1M built in California

3. Required multi-phased project within an active Ambulatory Clinic that included the management of electrical, plumbing and/or HVAC subcontractors

Bidders not meeting the requirements of the prequalification questionnaire will not be eligible to bid.

Prequalification is solely for the purpose of determining bidders who are deemed capable of successful performance of the type of work included in this project. A contract will be awarded to the prequalified bidder submitting the lowest responsive bid.

The University reserves the right to reject any or all responses to this notice, to waive non-material irregularities, and to deem Contractors prequalified to submit proposals for the project. To prequalify, Contractors must agree to comply with all bid conditions including state prevailing wages, 10% bid bond, 100% payment and performance bonds, and insurance requirements. All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Proposer may be required to show evidence of its equal employment opportunity policy.

No contractor or subcontractor, regardless of tier, may be listed on a Bid for, or engage in the performance of, any portion of this project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 and 1771.1.

This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

The successful Bidder shall pay all persons providing construction services and/or any labor on site, including any University location, no less than the UC Fair Wage (defined as \$13 per hour as of 10/1/15, \$14 per hour as of 10/1/16, and \$15 per hour as of 10/1/17) and shall comply with all applicable federal, state and local working condition requirements.

For other opportunities, please visit www.ucirvinehealth.org/planning-administration

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
April 27, 2021



SACRAMENTO BETTER BUSINESS BUREAU PRESENTS
THE FIRST ANNUAL
SACRAMENTO WOMEN'S CONFERENCE



Date and Time: Fri, June 4, 2021 - 9:30 AM - 2:30 PM PDT

Join us as we recognize and empower the generational voices of women in male-dominated fields.

Register here: <https://www.eventbrite.com/e/sacramento-womens-conference-tickets-152409104735?aff=ebdssbonlinesearch>



Best Hire®
career fairs
SAN FRANCISCO

San Francisco Virtual Job Fair May 26, 2021
by Best Hire Career Fairs

Are you looking for a job in the San Francisco area?
If you are, then you need to register and attend this event.

Register here:

<https://www.eventbrite.com/e/san-francisco-virtual-job-fair-may-26-2021-tickets-129440834019?aff=ebdssbdestsearch>

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393064

Fictitious Business Name(s):
Allen Hotel
Address
411 Eddy Street, San Francisco, CA 94109
Full Name of Registrant #1
The Allen Hotel LLC (CA)
Address of Registrant #1
830 Meade Avenue, San Francisco, CA 94124

This business is conducted by
A Limited Liability Partnership
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **01-01-1980**

Signed: **Lien Huynh**

This statement was filed with the County Clerk of
San Francisco County on **03-25-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
03-25-2021

04/15/21 + 04/22/21 + 04/29/21 + 05/06/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393141

Fictitious Business Name(s):
Blink Hotels
Address
2445 Ocean Ave., San Francisco, CA 94127
Full Name of Registrant #1
INNSight.com, Inc (DE)
Address of Registrant #1
2445 Ocean Ave., San Francisco, CA 94127

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **02-26-2021**

Signed: **Roshan Patel**

This statement was filed with the County Clerk of
San Francisco County on **04-07-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-07-2021

04/15/21 + 04/22/21 + 04/29/21 + 05/06/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393201

Fictitious Business Name(s):
Gen X Media
Address
182 Howard Street #306, San Francisco, CA 94105
Full Name of Registrant #1
Sonia Hunt
Address of Registrant #1
425 1st Street, Unit #803, San Francisco, CA 94105

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **03-26-2021**

Signed: **Sonia Hunt**

This statement was filed with the County Clerk of
San Francisco County on **04-15-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-15-2021

04/22/21 + 04/29/21 + 05/06/21 + 05/13/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393238

Fictitious Business Name(s):
Jax Art & Frames
Address
494 Jackson Street, San Francisco, CA 94111
Full Name of Registrant #1
Mensch Models (CA)
Address of Registrant #1
20 San Lorenzo Way, San Francisco, CA 94127

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **03-26-2021**

Signed: **Denis Krylov**

This statement was filed with the County Clerk of
San Francisco County on **04-26-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-26-2021

05/06/21 + 05/13/21 + 05/20/21 + 05/27/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393086

Fictitious Business Name(s):
Kaila Beauty
Address
1410 Franklin Street, Unit #318
San Francisco, CA 94109
Full Name of Registrant #1
Haruko Ogawa
Address of Registrant #1
1410 Franklin Street, Unit #318
San Francisco, CA 94109

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **09-05-2015**

Signed: **Haruko Ogawa**

This statement was filed with the County Clerk of
San Francisco County on **03-30-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
03-30-2021

04/15/21 + 04/22/21 + 04/29/21 + 05/06/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393197

Fictitious Business Name(s):
Plumeshu
Address
1150 Illinois Street, San Francisco, CA 94107
Full Name of Registrant #1
Ava Food Labs, Inc. (DE)
Address of Registrant #1
1150 Illinois Street, San Francisco, CA 94107

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **Not Applicable**

Signed: **Alec Lee**

This statement was filed with the County Clerk of
San Francisco County on **04-15-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-15-2021

04/22/21 + 04/29/21 + 05/06/21 + 05/13/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393290

Fictitious Business Name(s):
Golden City Building Maintenance
Address
2912 Florida Avenue, Richmond, CA 94804
Full Name of Registrant #1
Golden City Building Maintenance LLC (CA)
Address of Registrant #1
2912 Florida Avenue, Richmond, CA 94804

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **Not Applicable**

Signed: **Mynor Antonio Obando**

This statement was filed with the County Clerk of
San Francisco County on **04-30-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-30-2021

05/06/21 + 05/13/21 + 05/20/21 + 05/27/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392975

Fictitious Business Name(s):
1.) SLEEKs
2.) My Pampas
3.) Baires Direct
Address
1 Hawthorne Street, Unit #3H
San Francisco, CA 94105
Full Name of Registrant #1
Alexia Rodas
Address of Registrant #1
1 Hawthorne Street, Unit #3H
San Francisco, CA 94105

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **Not Applicable**

Signed: **Alexia Rodas**

This statement was filed with the County Clerk of
San Francisco County on **03-18-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
03-18-2021

04/15/21 + 04/22/21 + 04/29/21 + 05/06/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393024

Fictitious Business Name(s):
Haight Loaves
Address
507 Divisadero Street, San Francisco, CA 94117
Full Name of Registrant #1
Joseph Norton
Address of Registrant #1
1212 10th Avenue #106, San Francisco, CA 94122

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **07-29-2020**

Signed: **Joseph Norton**

This statement was filed with the County Clerk of
San Francisco County on **03-22-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
03-22-2021

04/08/21 + 04/15/21 + 04/22/21 + 04/29/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393081

Fictitious Business Name(s):
Namaste Direct
Address
229 Brannan Street #3A
San Francisco, CA 94107
Full Name of Registrant #1
Namaste Foundation (CA)
Address of Registrant #1
229 Brannan Street #3A
San Francisco, CA 94107

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **01-26-2005**

Signed: **Robert E. Graham**

This statement was filed with the County Clerk of
San Francisco County on **03-26-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
03-26-2021

04/01/21 + 04/08/21 + 04/15/21 + 04/22/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393060

Fictitious Business Name(s):
KLD Services
Address
5650 Mission Street, San Francisco, CA 94112
Full Name of Registrant #1
Karen Lisette Diaz
Address of Registrant #1
23 Carlsbad Ct, South San Francisco, CA 94080

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **Not Applicable**

Signed: **Karen Lisette Diaz**

This statement was filed with the County Clerk of
San Francisco County on **03-24-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
03-24-2021

04/01/21 + 04/08/21 + 04/15/21 + 04/22/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0392888

Fictitious Business Name(s):
Piazza5 Consulting
Address
1474 41st Avenue, San Francisco, CA 94122
Full Name of Registrant #1
Christina Danielle Mion Mahoney
Address of Registrant #1
1474 41st Avenue, San Francisco, CA 94122

This business is conducted by **An Individual**
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **02-05-2021**

Signed: **Christina Danielle Mion Mahoney**

This statement was filed with the County Clerk of
San Francisco County on **03-10-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
03-10-2021

04/01/21 + 04/08/21 + 04/15/21 + 04/22/21

Construction's Resiliency Playbook: How to Future-Proof Your Workforce

■ Continued from page 1

We'll be drawing examples and insights on how to be resilient in construction and offer actionable steps you can take.

Today, we'll talk about building resilience in your workforce. People and teams are the true heartbeat of the industry. We'll explore examples from thought leaders and leading companies to learn how they are creating resiliency in their workforce and future-proofing their businesses.

Workforce Challenges That Inhibit Resiliency

To build a resilient workforce, you first need to understand the factors that could inhibit their ability to bounce back after adversity.

In construction, a major challenge that people are facing is the lack of skilled craft workers. Research from the Associated General Contractors of America found that 81% of firms find it difficult to fill salaried and hourly craft positions.

Labor shortages mean that there are fewer people working on projects, which limits the number of jobs you can take on and increases lead time.

The skills gap also presents a number of challenges to the workforce. According to a report from the Autodesk Foundation and Monitor Institute by Deloitte, the shift toward technology, especially machine learning, artificial intelligence, and automation, could also widen the skills gap, especially for trade workers without a four-year college degree. While technology advancement is great, many construction professionals don't have the right skills to manage it. In fact, according to the recent 2020 JB Knowledge report, "Lack of Staff to Support the Technology" is one of the top struggles of tech adoption.

Needless to say, not having the right people and skills will hinder your firm's ability to succeed in the future. That's why it's critical that you invest the time and resources to build teams that can navigate the modern construction landscape.

Let's look at some of the ways you can do just that.

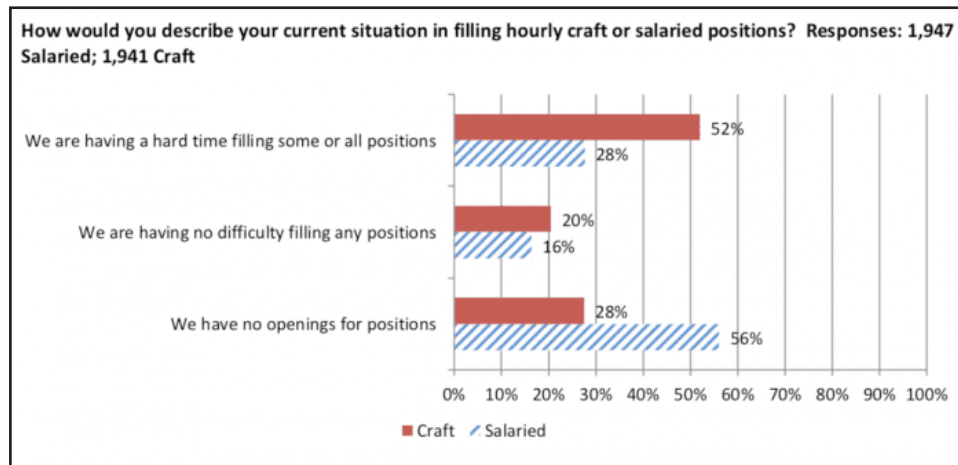
How to Build a More Resilient Construction Workforce

Build a Culture of Innovation

Innovative companies tend to be more resilient because these firms are always finding new ways to adapt and compete. That said, breeding innovation has to be a conscious and continuous effort. You can hire all the right people, upgrade your tech stack, and map out a strategy, but you won't become innovative unless it's truly a part of your company culture and you have your entire team behind you.

As Tauhira Ali, Construction Technology Group Manager at Milwaukee Tool, puts it, "No amount of strategy, technology, or executive vision will succeed unless employees are unified in their company mission and are all driven towards achieving mutual success. The companies that will build the future beyond 2021 are the ones who empower people and culture to produce results."

How do you empower your team and foster a culture of innovation? Begin by giving your



employees time to ideate and create. Many companies vocally encourage employees to "think outside the box," but team members are usually too busy with day to day responsibilities to work on anything else.

If you want your teams to innovate, make sure they have the time and space to do so. Or better yet, actively create space for out-of-the-box thinking. Make things official by hosting company-sanctioned events dedicated to innovation.

The Seattle-based ENR Top 600 specialty contractor McKinstry did just that. The company was founded in 1960, but despite being around for decades, McKinstry has never lost its focus on applying emerging technologies to today's business problems.

In 2020, McKinstry held a Hackathon, a two-day competition that brought together nearly 50 employees with different backgrounds and expertise. The objective was to cook up innovative solutions to reduce waste from the design and construction processes.

The Hackathon — a first of its kind at McKinstry — proved to be a success. Not only did it encourage people to come up with new ideas, but it also allowed team members to work with colleagues who had different backgrounds and expertise. It was both a learning and team-building experience that strengthened McKinstry's innovative culture.

Dace Campbell, Director of Project Management in Construction at McKinstry, said, "We wanted to accelerate our ability to do discovery and ideate around some of the initiatives on our technology roadmap. Rather than take six to 12 months before we could develop a solution, we wanted to tap into our employees and essentially crowdsource potential solutions faster. At McKinstry, we place a heavy emphasis on taking care of our people and encourage them to be constantly curious. The Hackathon aligned well with those values of innovation and putting people first."

After the event, participants were asked an open-ended question about their number one takeaway from the Hackathon. More than two-thirds of them volunteered that their top takeaway was the chance to collaborate with others with whom they don't work with on a daily basis. In this pandemic, many of us interact productively with coworkers on our teams, but staff are craving cross-team collaboration and happenstance interactions ("water cooler conversations") that

they don't easily get in a virtual, work-from-home setting. Collaborative events, even virtually, ultimately foster employee engagement and in turn, can strengthen the resiliency of an organization.

Focus Heavily on Diversity

Diversity leads to innovation and better business performance, both of which can help build resiliency. There's plenty of evidence — both quantitative and anecdotal — that prove this.

According to research compiled by SCORE, gender-diverse companies are 21% more likely to outperform in the market, while ethnically-diverse firms are 33% more likely to outperform. In terms of innovation, SCORE notes that "Companies with above-average diversity earned 45% of revenue from innovation" and "Businesses with more diverse management teams have 19% higher revenue due to innovation."

What exactly is it about diversity that makes businesses more successful, innovative, and resilient?

For starters, diversity brings together multiple backgrounds and perspectives. When you have a variety of experts and professionals working together, you're bound to come up with more ideas and make better decisions.

"I think the top strategy and mindset that construction firms will need in order to build resiliency and future proof their businesses is diversity," says Angela Battle, Director of Subcontractor Diversity & Development, at Sellen Construction.

Strong diversity and inclusion initiatives also make people feel better about working at your company. And when employees are empowered, they'll perform at a much higher level.

As Kim Bates, Corporate Service Leader, DPR, puts it, "When you have folks who are feeling good about themselves, their colleagues, and the culture of the organization, they're going to produce really great outcomes. This naturally garners innovation and creativity; this, coupled with a sense of belonging, is a win-win."

Learn more about how companies can actively promote diversity inclusion within their firms in our recent blog.

Upskill Your Workforce for the Future of Construction

Construction's future is only going to get more advanced when it comes to technology. With

construction firms struggling to find staff to support new technologies, it's imperative to start upskilling the employees you do have. If you invest in your employees, you are also investing in your company's future. The stronger your teams' skillsets are, the better they'll perform in the succeeding months and years.

As such, you must equip your team with the knowledge and skills they need to operate in the future. Part of doing this lies in identifying and recognizing the new roles and jobs that they'd have to fill.

As Lisa Campbell, Chief Marketing Officer, Autodesk, points out, "New technology, new automation will actually help us impact the world so that what we design and build is going to be better. And if you're a worker today, that's what you have to look forward to is to figure out how to use this technology to make the world better."

When leveling up your workforce, you need to think along the same lines. What skills do you need to develop in your employees to design and build better? Pay close attention to the tasks that you're streamlining with technology, and consider the skills that your teams would need to facilitate that process. From there, you can make decisions on what courses or programs to implement.

Most importantly, it takes a commitment to continuous learning. Deloitte's research on the future of work reveals that continuous learning must be integrated into firms' long-term business strategy. To produce positive business outcomes, the workforce must stay up-to-date on technological advancements. Learning and development programs allow employees to acquire new skills proactively and put them into practice on the job. Without such a program in place, firms risk losing client work due to skills shortages and operating in a reactive sense to market demands.

One key learning area that you may want to focus on is data and analytics. According to the Jobs of Tomorrow Report by the World Economic Forum (WEF), the new labor market will see a higher demand for roles involving data and artificial intelligence. These things will play an increasingly important part in the future of construction, so having data-driven employees will give you a competitive advantage.

A Resilient Construction Workforce is Central to Future-Proofing Your Firm

People are — and will always be — central to organizational success. That's why if you're striving to build a better and more resilient company, you need to start with your workforce.

Prepare your firm for the future by building diverse teams and instilling a culture of innovation. Upskilling your employees is also a must, so see to it that they're learning the skills required to thrive in the months and years ahead.

And if you're looking for more insights on construction resiliency, check out our new edition in the series. In part II of our Resiliency Playbook, we dig into how construction firms can create resiliency in business processes and models.

SOURCE: <https://constructionblog.autodesk.com/construction-resiliency-playbook/>



Seattle, King County, Washington Sub-Bid Request Ad

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: Washington State Department of Transportation - WSDOT
Job Number: 19A824
Revised Due Date: May 19, 2021 @ 10:00 am
MSVWBE Participation
MBE 10%/SBE 5%/DVBE 5%/WBE 6%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified Minority, Small, Veterans and Women's Business Enterprise (M/S/V/WBE) firms for this project.

**SR 520 – I-5/Mercer Street to SR 520/Portage Bay
I-5 Interchange Improvements
In Seattle, King County, WA**

Plans and Specifications are available through registering on our plan site at:
<https://app.buildingconnected.com/projects/6065e04562678e00c33aee0/bid-packages>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Aggregate base, Asphalt material, Asphalt paving, Bridge drain supply, Cellular concrete, Clearing, Concrete accessories, Concrete barrier, Concrete paving, Concrete pumping, Demolition, Dewatering, Directional drilling, Drainage pipe, Drilled shafts, Electrical/lighting/ITS, Equipment rentals, Erosion control, Erosion control supply, Falsework, Falsework materials, Fencing, Flatwork, Form materials, Geotextile supply, Ground Anchors, Ground monitoring, Guardrail, Joint Seals, Landscaping, Milling, Miscellaneous concrete, Miscellaneous metals, MSE wall supply, MSE walls, Painting & staining, Pipe material supply, Precast Barrier, Precast minor structures, Precast Fascia Wall, Quality control, Reinforcing steel, Roadway signs, Sawcutting, Security guard, Shoring, Signage, Soil Nails, Soldier Piles, Steel girder erection, Steel girder supply, Storm Sewer, Striping, Survey, Sweeping, Traffic control, Traffic control supply, Trucking, Underground utilities, Utility adjustments, Vacuum excavating, Water treatment, Welding.

Subcontracting Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. All interested subcontractors, please indicate all lower tier M/S/V/WBE participation offered on your quotation as it will be evaluated with your price. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a M/S/V/WBE firm, please provide your certification letter with your proposal. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation when feasible. **Skanska's insurance requirements** are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer**
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
 Phone: (951) 684-5360, Fax: (951) 788-2449
 Lead Estimator: Jerome DiPadova • Email: bids.social@skanska.com



Redmond, King County, Washington Sub-Bid Request Ad

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: Washington State Department of Transportation - WSDOT
Job Number: 20A809
Revised Due Date: May 26, 2021 @ 10:00 am
MSVWBE Participation
MBE 10%/SBE 5%/DVBE 5%/WBE 6%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified Minority, Small, Veterans and Women's Business Enterprise (M/S/V/WBE) firms for this project.

**SR 520 – 148th Avenue NE Interchange Overlake Access Ramp
In Redmond, King County, WA**

Plans and Specifications are available through registering on our plan site at:
<https://app.buildingconnected.com/projects/605dff4c5eabf900bc4d30c1/bid-packages>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Aggregate base supply, Asphalt material supply, Asphalt paving, Boring, Bridge drain supply, Clearing, Concrete accessory supply, Concrete barrier, Concrete paving, Concrete pumping, Crack and seat, Demolition, Drainage pipe, Drilled shafts, Electrical/lighting/ITS, Equipment rentals, Erosion control, Erosion control supply, Falsework, Falsework materials, Fencing, Fire suppression system, Form materials, Geotextile supply, Ground monitoring, Guardrail, Heavy haul, Janitorial, Landscaping, Milling, Miscellaneous concrete, Miscellaneous metals, Miscellaneous Milling, Miscellaneous concrete, Miscellaneous metals, Miscellaneous metals supply, MSE wall supply, MSE walls, Painting & staining, Piling, Pipe cleaning, Pipe material supply, Precast girder erection, Precast girder supply, Precast minor structures, Quality control, Reinforcing steel, Roadway signs, Sawcut, Security guard, Shoring, Signage, Soil nailing, Steel girder erection, Steel girder supply, Striping, Survey, Sweeping, Traffic control, Traffic control supply, Trucking, Underground utilities, Utility adjustments, Vacuum excavating, Welding.

Subcontracting Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. All interested subcontractors, please indicate all lower tier M/S/V/WBE participation offered on your quotation as it will be evaluated with your price. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a M/S/V/WBE firm, please provide your certification letter with your proposal. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation when feasible. **Skanska's insurance requirements** are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance 2nd fringe benefit statements if required by law or by the Prime Contract.

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First Small Business Loan? 11 Things to Consider

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“Real figures, real research – get down and dirty on it,” she said. “For example, if you are providing a service and your budget states that you can sustain XX amount of customers per month at XX amount of dollars, then the price of the service will be easy to show, given the average price of that service in your geographic area.”

However, you need to back up why the customers would come to you versus the competition.

“That’s ‘down and dirty,’ and you can’t get too detailed; keep it short and to the point with backup,” Signorelli said. “Think about it: When you are reading a budget, you don’t want someone rambling about their pipe dream. You want to know that the person understands what it’s going to take to make a profit and has a clear plan to bring in business.”

In other words, you want details, but you want them to be short and concise.

3. Don’t overestimate your income.

“In 20 years, I have never seen a budget where the income was as high as predicted in the first year,” Signorelli said.

This is critical, because the lack of income in the first year is what causes 80% of small businesses to go out of business, she said.

“Once your budget is done, go back to it and reduce your income 25 to 50% less than what your

due diligence led you to put on the report,” Signorelli advised.

4. Don’t underestimate your expenses.

“There are things that you underestimated, no matter how meticulous you were, and there are things that you forgot altogether,” Signorelli said. “Just like income, you need to go back to your budget and take your expenses and increase them by 25 to 50%.”

5. Do have extra funds.

As a small business owner, you must have enough savings, to make sure you can pay your bills during the first year, Signorelli said.

“It was hard enough to get your loan, but I promise you that six months into when you are not profitable, no one will want to loan you more money to get you through the next six months,” she said.

6. Don’t stress about finances.

To make it through the first year and build a profit, you want to focus on marketing and bringing business in, so you don’t need to stress about finances, Signorelli said. Manifesting and building a business requires you, the owner, to believe in yourself and your new small business.

With the right budget, you will get the right amount of money from the right investor, giving you the freedom and confidence to focus on your dream and make it happen, Signorelli said.

7. Do compare lenders.

No two lenders – not even lenders that offer the same type of loan – have quite the same terms. If you find two lenders willing to offer you a loan amount favorable for your budget, one of these loans is likely to have a higher APR than the other. The high-APR loan, though, might have a shorter term, meaning that the burden of repaying your debt lasts longer with the other lender. You should also consider the lender itself – browse its customer reviews and determine the level of customer support you’ll receive. A trusted lender willing to assist you may be better than a less-reputable lender with more favorable loan terms.

8. Do check your credit score.

With a low credit score, your chances of being approved for a loan decrease substantially. The minimum credit score needed varies by loan type. This can range from as low as 550 for most merchant credit advances to as high as 680 for traditional bank or SBA loans. If your credit score is too low for the small business loan you desire, there are actions you can take to potentially raise your credit score.

9. Do decide how much funding you need.

It’s important to know how much funding you need so you don’t get charged prepayment fees when you repay your loans. Some lenders charge prepayment fees if you pay part or all of your loan before your loan term ends. For example, if you take out a \$20,000 loan when you only need \$5,000 and then attempt to pay back the extra \$15,000 after realiz-

ing you only needed \$5,000, you’ll be charged fees you could have easily avoided.

10. Do gather your paperwork early.

Applying for a loan is rarely as simple as filling out an application. It usually requires you to file large amounts of paperwork as well. As such, it’s never too early to get all your documents in order. These documents can include tax returns and financial statements. You may want to speak with your accountant to determine what you’ll need based on the loan for which you choose to apply, but it never hurts to compile everything possible so you’re ready no matter what.

11. Do learn from your mistakes.

Yes, it’s OK that you made mistakes, as long as you learned lessons from them.

“I worked for a great CPA right out of college for five years to learn all I needed to know to run a business,” Signorelli said. “I still made mistakes in the first few years, but the foundation had been set and above all else, it was not an option for it not to succeed. It was my life, and whatever you are taking on must be your dream that you will move heaven and earth to make happen.”

Key takeaway: When applying for your first small business loan, create a budget, compare lenders, check your credit score, determine the funding amount you need and more.

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